



揚博科技股份有限公司 Ampoc Far-East Co., Ltd

2024/09/12
Investor Conference



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01

Company Profile

Profile



Since
1976

Capital
11.4 Million

Turnover
33.54 Million

Employee
340 people

1980-1990

- Ampoc was founded with initial registered capital of NT\$1 million;
- TCM Japan established TTCM in CHUNG-LI industrial zone for PCB wet process equipment manufacture. Ampoc invested TTCM and obtained global exclusive distribution ship excluding Japan.

2001-2010

- Company name changed as “AMPOC FAR-EAST CO., LTD.”, capital increased to NT\$ 0.9 Billion.
- Ampoc (2493) was listed on the Taiwan Stock Exchange on 01/23/2002.

2021- now

- ESG task force established.
- ECO Heat exchange System developed.
- 2023 new purchase of Nanyuan Road factory for future business development.

1976- Establishment

- Ampoc purchased the office in Taipei as headquarters.
- Ampoc was approved as IPO.
- AMPOC merged TTCM.

1991-2000

- “Ampoc Wing” was developed and shipped to customer for production usage.
- HK subsidiary was approved by the board of directors.
- AMPOC Shanghai was invested by HK subsidiary.

2011-2020



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Company Status

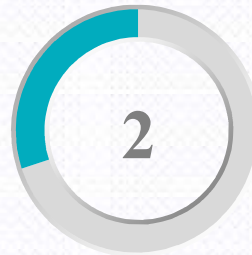
Company status



~AMPOC considers serving customers as its mission, and actively acts as a coordinator for information technology industry~



MR. RONALD SU
(CEO & CHAIRMAN)



- 2 divisions**
- Manufacturing Management Division
 - Business Management Division



- 4 cores**
- Advanced manufacture
 - Hi-tech R&D
 - Advanced semiconductor process
 - Energy saving and carbon reduction



- 9 mindsets**
- Quality first
 - Innovation
 - profession
 - Process improvement
 - Engagement management
 - International marketing
 - Service first
 - Social responsibility
 - Sustainability



- 3 technologies**
- Ampoc Wing
 - Ampoc ECO
 - Ampoc 5A



03

Financial Information

Financial Information



2022~2024H1 Consolidated Balance sheet

Unit: NT\$ thousands (Except EPS: NT\$)

Item	Year	2022	2023	2024 H1
Net Revenue		3,448,384	3,354,285	1,762,665
Gross profit		1,098,413	1,219,708	628,990
Gross margin(%)		31.85	36.36	35.68
Operating income		756,369	836,161	430,027
Net income after tax		592,400	690,310	349,703
EPS		5.18	6.03	3.06

Financial Information



2022~2024H1 Consolidated Income statement

Unit: NT\$ thousands (Except EPS: NT\$)

Item	Year	2022	2023	2024 H1
Current Assets		3,992,366	3,869,784	3,839,798
Non-current Assets		633,581	1,113,823	1,124,581
Total Assets		4,625,947	4,983,607	4,964,379
Current Liabilities		1,762,805	1,709,646	1,979,219
Non-current Liabilities		98,176	273,407	198,822
Total Liabilities		1,860,981	1,983,053	2,178,041



Financial Information



2022~2024H1 Financial Analysis

Item	Year	2022	2023	2024 H1
Debt Ratio(%)		40.23	39.79	43.87
Current Ratio(%)		226.48	226.35	194.00
Average Inventory Turnover(Times)		1.91	1.86	2.19
Return on Equity (%)		22.76	23.95	12.09



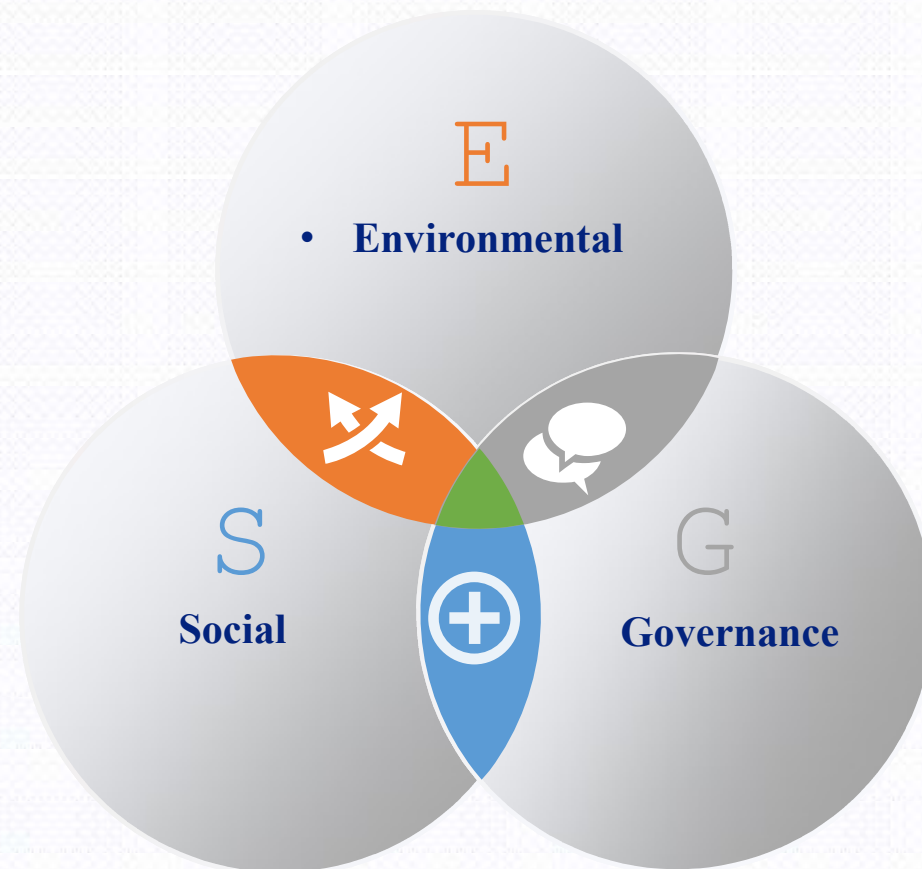
04

Own Brand Equipment - Introduction and Prospect



04

Own Brand Equipment Introduction



Patents on ECO System




実用新案登録証
(CERTIFICATE OF UTILITY MODEL REGISTRATION)
登録第 3242462 号
(REGISTRATION NUMBER)

考案の名称
(TITLE OF THE DEVICE) 回路基板製造プロセス用の熱交換システム

実用新案権者
(OWNER OF THE UTILITY MODEL RIGHT) 台湾台北市信義區松德路171號17樓
国籍・地域 台湾
揚博科技股ふん有限公司

考案者
(CREATOR OF DEVICE) 蘇 勝義
巫 坤星
呂 理榕

出願番号
(APPLICATION NUMBER) 実願2023-001284 その他別紙記載

出願日
(FILING DATE) 令和 5年 4月17日(April 17, 2023)

登録日
(REGISTRATION DATE) 令和 5年 6月12日(June 12, 2023)

この考案は、登録するものと確定し、実用新案原簿に登録されたことを証する。
(THIS IS TO CERTIFY THAT THE UTILITY MODEL IS REGISTERED ON THE REGISTER OF THE JAPAN PATENT OFFICE.)

令和 5年 6月12日(June 12, 2023)

特許庁長官
(COMMISSIONER, JAPAN PATENT OFFICE) 濱野 孝一

证书号第17480510号


实用新型专利证书

实用新型名称: 电路板制程的热交换系统

发 明 人: 苏胜义; 巫坤星; 吕理榕; 苏绍君; 钟添达; 杨延鸿

专 利 号: ZL 2022 2 1538110.X

专利申请日: 2022年06月20日

专利权人: 扬博科技股份有限公司

地 址: 中国台湾台北市

授权公告日: 2022年09月27日 授权公告号: CN 217509142 U

国家知识产权局依照中华人民共和国专利法经过初步审查, 决定授予专利权, 颁发实用新型专利证书并在专利登记簿上予以登记。专利权自授权公告之日起生效。专利权期限为十年, 自申请日起算。

专利证书记载专利权登记时的法律状况, 专利权的转移、质押、无效、终止、恢复和专利人的姓名或名称、国籍、地址变更等事项记载在专利登记簿上。




局长 申长雨



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其他事项参见续页


中華民國專利證書

新型第 M634845 號

新型名稱: 電路板製程的熱交換系統

專 利 權 人: 揚博科技股份有限公司


新型創作人: 蘇勝義、巫坤星、呂理榕、蘇紹君、鍾添達、楊延鴻

專利權期間: 自2022年12月1日至2032年6月15日止

上開新型業依專利法規定通過形式審查取得專利權
行使專利權如未提示新型專利技術報告不得進行警告

經濟部智慧財產局 局長 洪淑敏

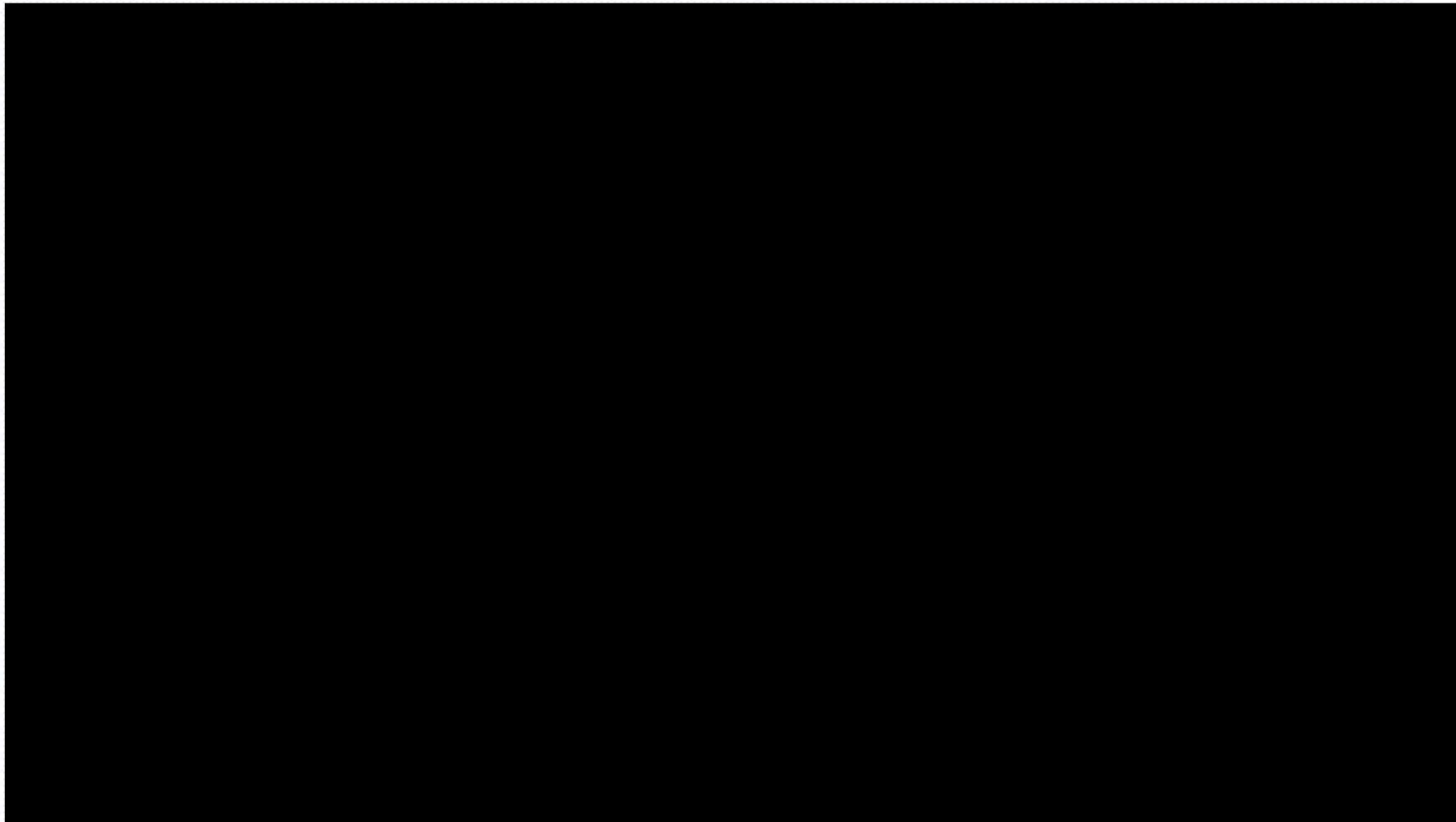
中華民國 111 年 12 月 1 日



注意: 專利權人未依法繳納年費者, 其專利權自原繳費期限屆滿後消滅。




ECO System video



Patents on Ampoc Pure




実用新案登録証
(CERTIFICATE OF UTILITY MODEL REGISTRATION)
登録第3242577号
(REGISTRATION NUMBER)

考案の名称
(TITLE OF THE DEVICE) 二重濾過循環システム

実用新案権者
(OWNER OF THE UTILITY MODEL RIGHT) 台湾台北市信義區松德路171號17樓
国籍・地域 台湾
揚博科技股ふん有限公司

考案者
(CREATOR OF DEVICE) 蘇 勝義
巫 坤星
呂 理榕

出願番号
(APPLICATION NUMBER) 実願2023-001432
出願日
(FILING DATE) 令和 5年 4月26日(April 26, 2023)
登録日
(REGISTRATION DATE) 令和 5年 6月15日(June 15, 2023)

この考案は、登録するものと確定し、実用新案原簿に登録されたことを証する。
(THIS IS TO CERTIFY THAT THE UTILITY MODEL IS REGISTERED ON THE REGISTER OF THE JAPAN PATENT OFFICE.)
令和 5年 6月15日(June 15, 2023)
特許庁長官
(COMMISSIONER, JAPAN PATENT OFFICE)
濱野幸一

证书号第19305930号


实用新型专利证书

实用新型名称：双过滤循环系统

发 明 人：苏胜义、巫坤星、吕理榕、钟添达、黄丰川、龚南华

专 利 号：ZL 2023 2 0462571.1

专 利 申 请 日：2023年03月13日

专 利 权 人：扬博科技股份有限公司

地 址：中国台湾台北市

授 权 公 告 日：2023年07月07日 授权公告号：CN 219308175 U


国家知识产权局依照中华人民共和国专利法经过初步审查，决定授予专利权，颁发实用新型专利证书并在专利登记簿上予以登记。专利权自授权公告之日起生效。专利权期限为十年，自申请日起算。

专利证书记载专利权登记时的法律状况。专利权的转移、质押、无效、终止、恢复和专利权的姓名或名称、国籍、地址变更等事项记载在专利登记簿上。

局长 申长雨
2023年07月07日

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其他事项参见续页


中華民國專利證書

新型第 M643395 號

新 型 名 稱：雙過濾循環系統

專 利 權 人：揚博科技股份有限公司

新 型 創 作 人：蘇勝義、巫坤星、呂理榕、鍾添達、黃豐川、龔南華

專利權期間：自2023年7月1日至2033年3月8日止

上開新型業依專利法規定通過形式審查取得專利權
行使專利權如未提示新型專利技術報告不得進行警告

經濟部智慧財產局局長 廖承威

中華民國112年7月1日

注意：專利權人未依法律規定報告者，其專利權自原應繳納期限屆滿後消滅。

Ampoc Pure Purification System



現在要跟各位展示我們揚博的



Own Brand Equipment - Retrospect and Prospect



2024 H1 Retrospect and Prospect



1. In the first half of 2024, the primary self-manufactured equipment usage will be focused on substrates and HDI, and there is a significant proportion in substrate-like applications. The market applications include smartphones, automotive electronics, servers, and other product markets.
2. The Ampoc 7A (Arrows) patented new product will be launched, which will be publicly presented at TPCA from Oct. 23-25 this year. Besides addressing glass substrate equipment, the two patented designs, the ECO heat recovery system and the Ampoc PURE purification system, contribute significantly to energy saving and carbon reduction in response to global warming trends.
3. In response to customers moving their factories to Southeast Asia, we are progressively installing equipment and will establish a service point in Thailand to closely communicate with customers, provide after-sales service, and seize business opportunities.



2024 H1 Retrospect and Prospect



Future Equipment Development and Demand Outlook:

1. High-end Process Equipment for ABF Substrates and Glass Substrates.
2. Competition in High-end Products among PCB Manufacturers, including 5G-related substrates, substrate-like materials, HDI, and flexible PCB equipment.
3. Demand for PCB Equipment related to Electric Vehicles and Safety.
4. Ongoing Development of Energy-saving, Waste-reducing, and Dust-free Equipment.



05

Distribution Business

- Introduction and Prospect

Advance package/Material/Inspect solution



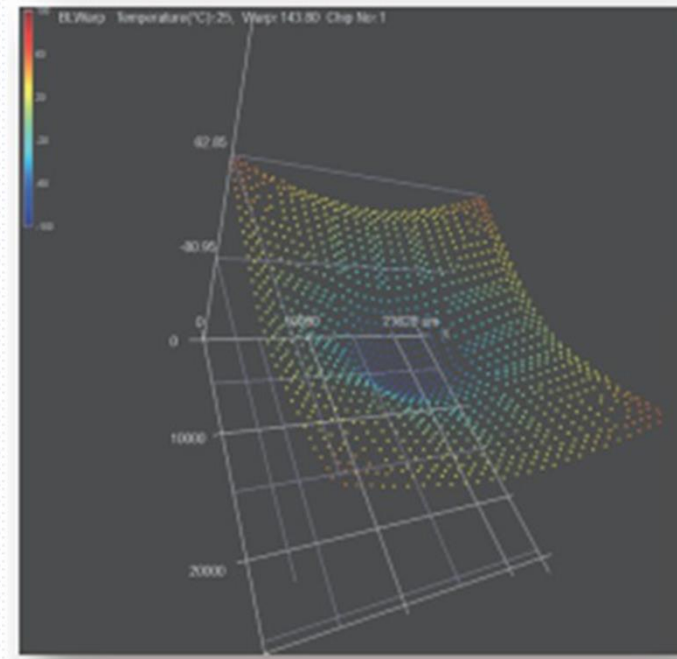
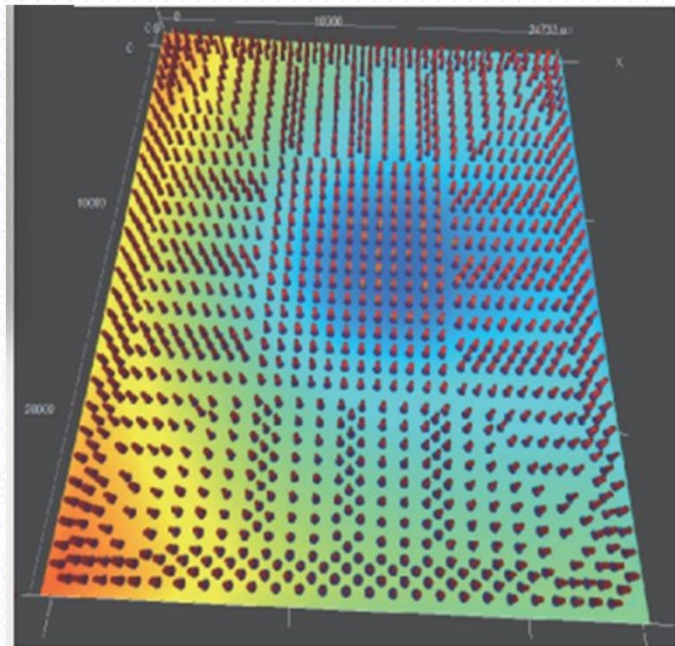
Target & Planning



➤ 3D Measurement Equipment

Function: Used for morphology measurement before bonding.

Purpose: Variations occur during advanced packaging processes. This equipment provides a large amount of morphological data after measurement, significantly improving bonding yield.



Target & Planning



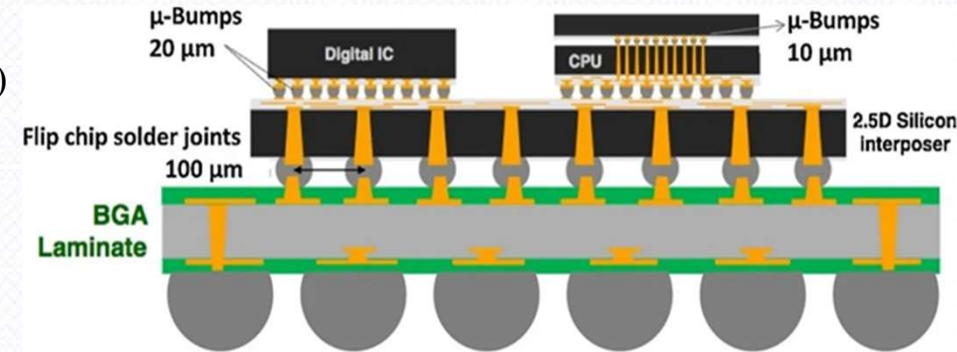
Material

Advanced PKG

- ➔ Micro Bumping/SnAg (Mass production now)
- ➔ Cu Pillar(Mass production now)
- ➔ Dielectric (developing)

Semicon Front-end materials

- ➔ Lithograph material
- ➔ Domestic/foreign factories are now testing



2.5D/3D IC 封裝結構的橫截面圖

資料來源: <https://www.eettaiwan.com/20221220nt41-3d-ic-ma-tek/>

Equipment

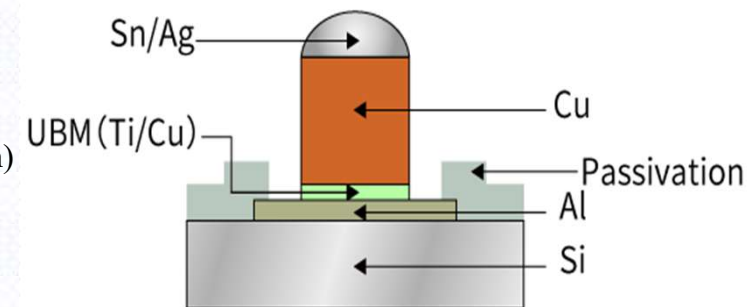
AI

- ➔ 2.5D Bonder (validation in progress)
- ➔ 3D Bonder (End customer product is undergoing final validation)
- ➔ 3D Bonding Inspection Machine

Process

Application

- ➔ Chip On Wafer on Substrate
 - ➔ HPC
 - ➔ Si Photonics
 - ➔ FOPLP (Fen Out Panel Level Package)
- } AI



資料來源: <https://www.shinko.co.jp/english/product/package/assembly/cu-pillar.php>

2023-2024 Retrospect and Prospect

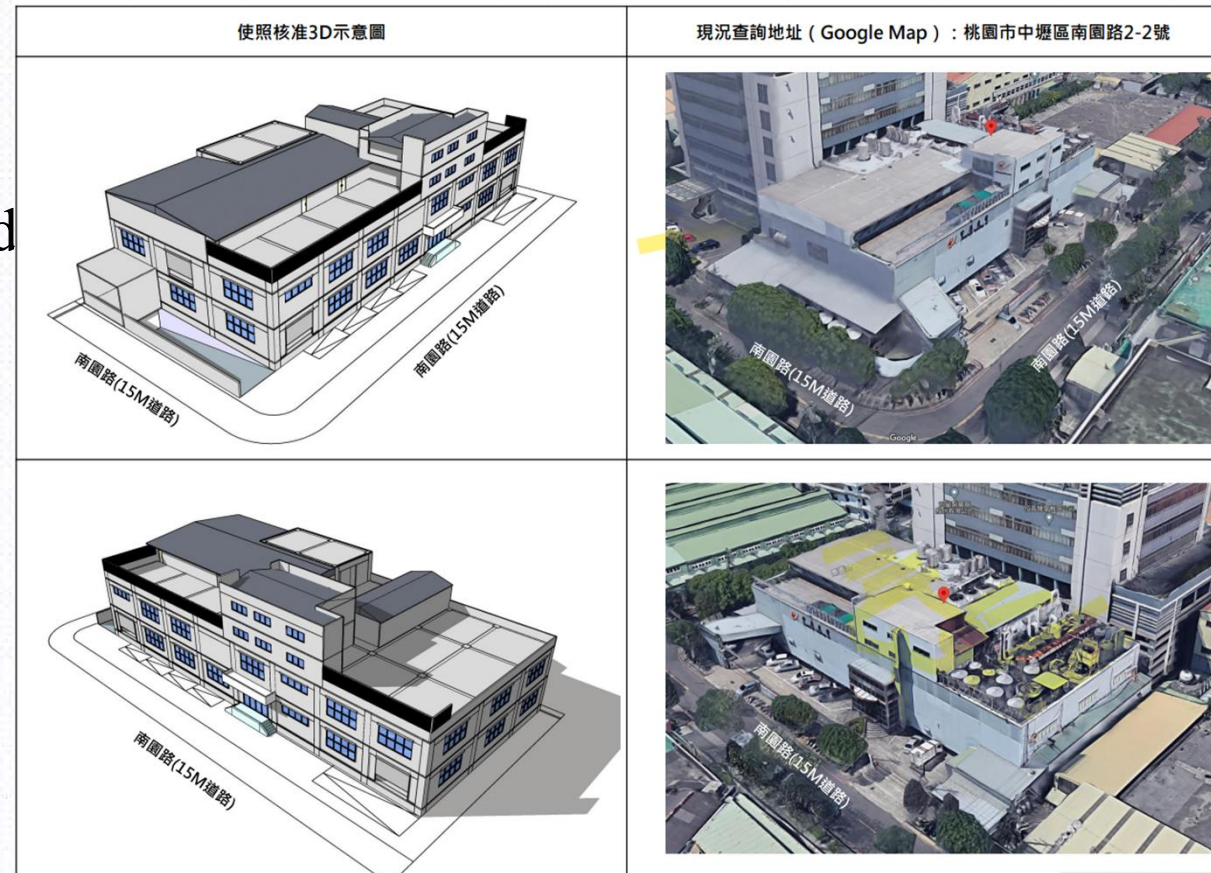


- Revenue from advanced semicon PKG by the operations division has benefited from the growth in AI demand, with significant improvements observed in high-end packaging, photolithography processes, and overseas markets.
- Revenue comparison H1 2023 vs H1 2024 :
 - ❑ High-end packaging grew by 15% ;
 - ❑ Photolithography materials grew by 64% ;
 - ❑ By sales region: Taiwan increased by 31%, while overseas regions grew by 8%.

2023-2024 Retrospect and Prospect



- 2023 - new Zhongli factory building (as shown in the image on the right) was purchased for operation need and future market layout planning.
- 2024 August - The factory license and factory registration were completed.
- 2024~2025 - The factory renovation and repairs are scheduled.



圖：中壢工業區新購廠房



Thank you for
your Attention!