

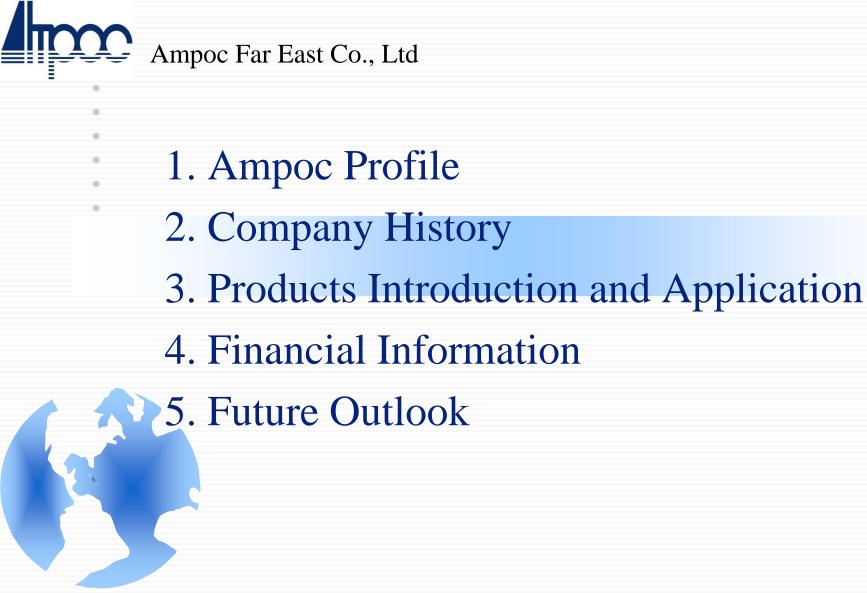
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揚博科技股份有限公司 Ampoc Far-East Co., Ltd.





2019/09/09





1. Company Profile

- **Company : AMPOC Far-East Co., Ltd.**
- Address : 17F., No.171, Sung-Teh Road, Taipei, Taiwan
- Tel: (02) 2726-2220
- E-mail: 1service@ampoc.com.tw

Responsible Person:

<u>Chairman, Mr. Ronald S. Su</u>

- <u>C.E.O.,</u> Mr. Alden Chiao
- Since : November 1, 1980
- Paid-up Capital : NT\$ 1,144 Million
- Employee : 280 people



Mr. Ronald S. Su

Ampoc Far East Co., Ltd

2. Company History

AMPOC's History



- Ampoc merged Yang Shin Investment Co., Ltd which Ampoc owned 100%.
- Ampoc was approved to list on the Taiwan Stock Exchange, Stock Code: 2493.
- Stock dividend was issued, resulting in total capital of NT\$905 million.
 - Paid-in capital was increased to NT\$73.7 million.
- Ampoc merged with TTCM and issued additional 21,107,000 shares, paid-in capital increased to NT\$57.1 million.
 - Ampoc was approved as public company.
- 1998/12 Ampoc was engaged in capitalization of NT\$10.2 million, paid-in capital increased to NT\$30 million.
- Ampoc established the inspection lab. with precision instruments to enhance our service quality.
 - Ampoc purchased the office which located at 17F, No.171, Sung-Teh Rd., Sinyi District, Taipei.
- TCM in Japan which was a master manufacturer of PCB Wet Process established TTCM in CHUNG-LI industrial zone, Taiwan. Ampoc invested in TTCM and obtained the sole global distribution agreement except in Japan.
 - Ampoc was founded in Taipei with initially registered capital of NT\$1 million.
- 1980/11

1997/03



3.Products Introduction and Applications

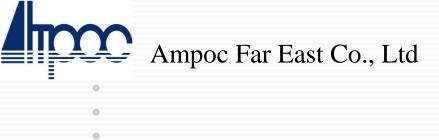
□ Application

Product

- FEOL
- Advanced Package
- MEMS

Ampoc Wing Vertical System

- Conventional horizontal System
- Laser Heater TC Bonder



Application

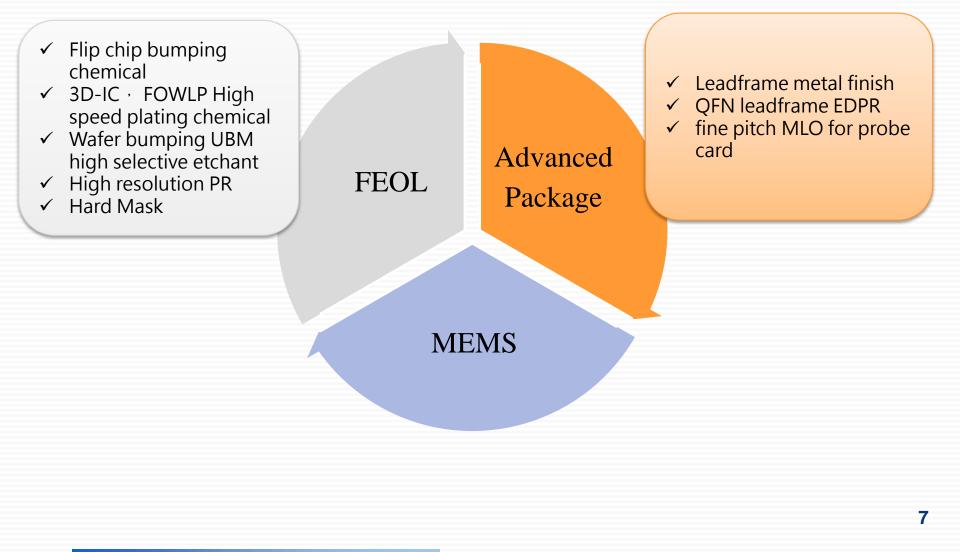
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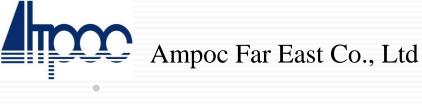
Applications- core strategies for development





Main Customer & Partner





Products Introduction

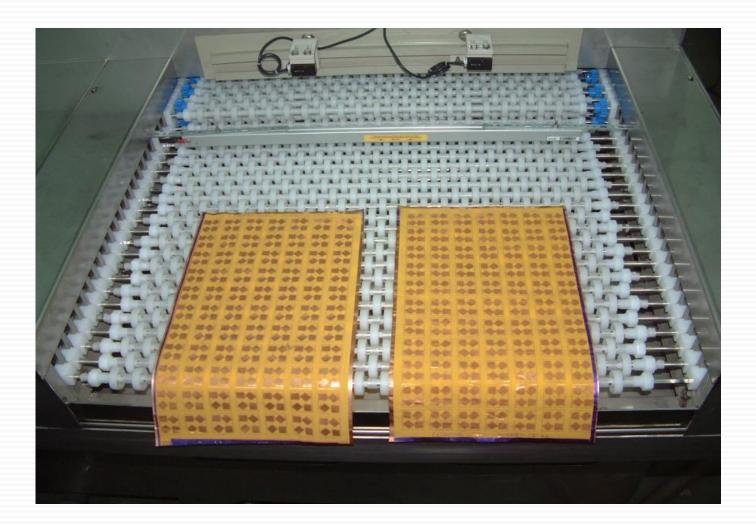
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Conventional horizontal System





ABF Ampoc Wing Vertical System

揚博科技股份有限公司 Ampoc Far-East Co., Ltd



ABF載板製程用 AMPOC WING垂直顯影線

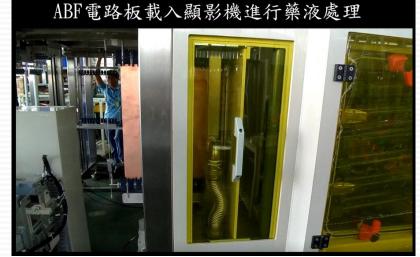


Ampoc Far East Co., Ltd.

ABF載板垂直顯影系統 (Ampoc Wing)





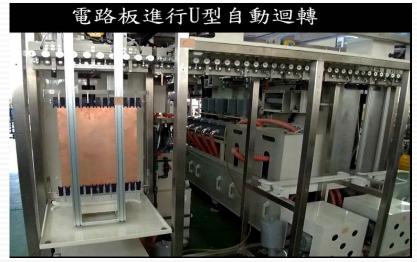


ABF電路板進行第2次藥液處理





ABF載板垂直顯影系統 (Ampoc Wing)

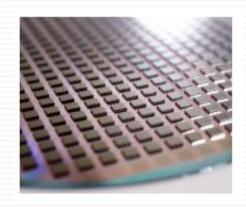


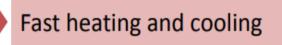






Laser Heater TC Bonder





Low thermal expansion

Localized heating





Market trend and outlook in 2019

Growth of semiconductor and PKG industries turns out to be weak, due to the sluggish demand in 2019 H1. Revising down of smart phone, automobile and industrial demands, price drop of cryptocurrencies, US-China trade war, these are factors lead to weak demand of semicon products. Semicon market inclines to deplete inventory continuously in H1. Electronic industry is seen to be suffered from great impact; however, this could be considered as a new chance for AMPOC's agency business which aims at non-US products. Due to the trade war impact, our target in H2 remains to be China market.

With its long experience in Taiwan electronics market, advantages regarding equipment manufacturing and connections among supply chain of customers, AMPOC holds its belief and vision and keeps on cultivating the new market. Furthermore, AMPOC is aggressively arranging its tactical planning regarding Semiconductor front-end, Advanced packaging and MEMS markets.

Ampoc Far East Co., Ltd

Taiwan PCB industry review 2018 and outlook 2019

- > 2018 Global PCB output value reaches USD 69.1 billion and hits a historical.
- > 2018 top 3 PCB manufacturing countries:
 - Taiwan : 31.3% = (31.3%)
 - China : 23.0% (17.4 %)
 - Japan : 19.1% (20.5%)

Although in 2018 Taiwan has a share of 31.3% and leads the global market, Chia moves to the second position based on a 23% market share and rapid growth rate. China makers show no fear regarding the threat of trade war and further positively invest more on high density and high layer count products. Meanwhile, these makers expand their capability and increase their scope of business by frequently merging firms as well.

- Growth drives of PCB industry in 2018 : IC substrate, automotive electronics and smart watch and bluetooth headset.
- Estimated PCB plants expansion in 2019 H1 : ABF substrate, FPC and rigid flex board. Applications: smart phone, automotive electronics, IoT and networking communication.
- ➢ 2019 Indicators of equipment demand :
 - 1. advanced ABF substrate manufacturing
 - China makers' diversification strategy of high-end products, including HDI, FPC, SLP and 5G substrate

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3. Automotive electronics



4.Financial Information

Condensed Statement of Comprehensive Income from 2017 to 2019 H1

Unit: NT\$ thousands (Except EPS: NT\$)

Year Item	2017	2018	2019 H1
Net Revenue	2,281,684	2,400,520	1,241,236
Gross profit	677,644	765,833	332,522
Gross margin(%)	29.70	31.90	26.79
Operating income	310,926	423,299	175,076
Net income after tax	247,036	342,985	135,911
EPS	2.16	3.00	1.19

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Condensed Balance Sheet from 2017 to 2019 H1

Unit: NT\$ thousands (Except EPS: NT\$)

Year Item	2017	2018	2019 H1
Current Assets	2,493,281	2,713,049	2,849,193
Non-current Assets	752,903	758,096	748,407
Total Assets	3,246,184	3,471,145	3,597,600
Current Liabilities	860,792	938,712	1,207,320
Non-current Liabilities	130,608	108,930	117,786
Total Liabilities	991,400	1,047,462	1,325,106



Financial Analysis from 2017 to 2019 H1

Year Item	2017	2018	2019 H1
Debts Ratio (%)	30.54	30.18	36.83
Current Ratio(%)	289.65	289.02	235.99
Average Inventory Turnover (Times)	2.09	1.89	2.22
Return on Equity (%)	11.02	14.66	5.79



5.Future outlook

- Business development direction
- Competitive Advantage
- Unfavorable factors and countermeasures

Ampoc Far East Co., Ltd

Business development direction

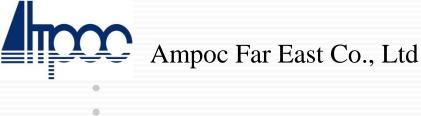
- Developing innovative technology equipment
 - HDI PCB substrate-like process equipment
 - FPCB and Rigid PCB process equipment
 - Automotive substrate process equipment
 - Intelligent equipment
- Developing new market
 - Southeast Asia
 - India





Unfavorable factors and countermeasures

- Low price competition
 - Ampoc is going to keep R&D investment and continue to develop all kinds of new technology equipment to receive our customer's trust and orders.
- Increase of manpower and material
 - Ampoc is going to reduce high price material through widely usage of computer and robot.



Thank you



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